

A Different Perspective
Personality GPS – Which Personality Type Am I (1)
09-43-4
With All My Mind

Let me ask you something, if you had to stand up in front a group of friends and in five minutes explain your personality type to them – what motivates you, how you're wired, how they can get the most of their relationship with you – would you be able to do that?

My hunch is that the vast majority probably wouldn't be able to. If we don't truly understand ourselves – who God's made us to be, how He's wired us on the inside, then we've got no show of understanding the other people in our lives.

And if we don't ever stop to understand and appreciate ourselves and others – how do we imagine that we're going to be able to have great relationships and live life to the full? You know when Jacqui my wife and I were first married, it wasn't long and I figured out that it wasn't enough for me to want to love her, I had to discover how to love her.

And in order to know that – I had to understand her. What motivates her. What makes her tick. Where she's coming from. Makes sense doesn't it?

That's why I'm joined again today by my good friend Keith Henry – a man who's spent years developing a really simple approach to doing just that. It's called Personality GPS and it's based on the motivational giftings or personality types in Chapter 12 of the Book of Romans in the New Testament.

Keith, welcome again today on the program

Keith: Thank you Berni. Great to be here.

Berni: Now for anyone who hasn't been able to join us so far on the program this week, Keith's been with us explaining how differently God's made each one of us. And based on God's Word, Keith developed this simple tool Personality GPS. Now Keith, really quickly - before we dive into looking at the next group of personality types, the people that come from the mind - tell us for anyone who hasn't been with us over the past week, in a nutshell, what is Personality GPS.

Keith: Well Personality GPS comes from God's Word in Romans Chapter 12 where Paul talks about all the different personality types and so we can recognise them easily we've used a clock face and

we divide into four quadrants first of all. And so we have the **holistic people** on the clock face from 12 till 3 o'clock. We've looked at the **heart people** from 3 o'clock to 6 o'clock.

Berni: The ones that come from their emotions.

Keith: Yes, the feeling people. Today we're going to look at the **mind people**. The thinking people who come from 6 o'clock to 9 o'clock.

Berni: Okay. And then the last quadrant from 9 till 12 o'clock are the people who exercise their will – the strong people.

Keith: That's you Berni.

Berni: Yes. The people that you said to me before have like a V8 under the bonnet.

Keith: That's right.

Berni: Yes. I'm looking forward to that tomorrow. Well, we've met those people and we've looked at the GPS tool. But we're now going from 6 to 9 on the clock face which are the people that come from their minds. Now these 'mind people' – (Can I tell you something, can I be honest, just between you and me? Lets ignore that there is anyone listening) the mind people are the ones that drive me nuts quickest. I find the 'mind' people sometimes really, really frustrating. Why is that? Tell me about these mind people. The people that come from their mind as their reason. How do I know if I'm one of those.

Keith: Well, you're not Berni.

Berni: Thank you. Thank you.

Keith: I'll give you an illustration. You're a quick decision maker. Get the facts, move on, next thing done. The way they think are the detail people so before we make any decision, it's going to be a slow decision because we're going to analyse all the facts. We're going to research it. We're going to read the operators manual even.

Berni: I never do that. When I'm putting kids toys together on Christmas morning, after an hour of frustration, the last thing I do is read the manual.

Keith: That's right. Well, that's the first thing they do. Because they don't want to get it wrong.

Berni: So have them over on Christmas morning when you're putting the toys together.

Keith: When you can't figure out what to do, they'll do it all for you but it's very slow. They have to analyse, work out all the details, research then proceed based on the facts that they have.

Berni: Well, when you think about it that means a good contrast between the quick decision maker and the people who want to go through the detail. If you're wanting to send a rocket ship to the moon if you don't have the detail people you probably not going to get there however quickly the decision maker was to make their decision. So we actually need the people who want to work through the detail.

Keith: Well, you think of an accountant. The financial people, the tradespeople building a house can't get it wrong, it would fall down.

Berni: Now you've got two personality types in this particular quadrant. And they're based on one of the personality types in Romans Chapter 12. Is that right?

Keith: That's right. Explain that to us. Why have you taken one out of Romans Chapter 12 and broken into the two. They are the servers. These are the people who think with the mind. But there's two different types there. One is the practical server. They research things and actually do things practically. They're very tactile. For instance, it might be a person who could be a computer person but it could be somebody in a trade. They can build it, they can do that. The second one is the theoretical server. So these actually just love going into a library, reading all the books. Reading about every subject.

Berni: Sorry to librarians out there. I hate going to libraries.

Keith: Librarians are often those people because they just love being in that theoretical world. And university professors, not all of them, but some of them would be that type. Research.

Berni: That's really good. So these are the people that do the detail for us. You know, when I look at it, we'll talk about my personality type tomorrow, which is the leader. But I deliberately surround myself with detail people. I can do the detail but it's not

my first love. And so, if I don't have those detail people with me I have to end up doing the detail and I don't want to do the detail.

Keith: That's what we said earlier. We have to be part of the body. The other part of the body are the details people.

Berni: That's awesome. So these two personality types, the practical server who is at 7 o'clock on the clock face and the theoretical server who's at 8 o'clock on the clock face. Awesome stuff. And again, the week after next, we're going to meet one of each of those two personality types right here on the program, so that we can really dive into the detail of each of those and figure out whether that's us or not. Right? That's what we're going to do?

Keith: Yes, we are Berni.

Berni: I'm really looking forward to that. I'm really looking forward to meeting these detail people and figuring out how they're wired. Now, over the last couple of days when we looked at the holistic people from 1 o'clock to 3 o'clock and then we looked at the heart people from 3 o'clock to 6 o'clock I asked you a question about a situation. We're going on a long car trip and told me how the holistic people would handle a long car trip. You told me how the heart people would handle a long car trip. Tell me how the detail people are going to handle the long car trip.

Keith: Well, first they are going to research where they're going to. They'll know every point on the journey that they're going to take. For instance, they know that there's a castle on the way that they might call into. So they'll plan that at 2.00 pm tomorrow we'll call in to see the castle, and then 5.00 pm we'll stop for dinner. They'll have it all planned, all the details. For instance I have a friend who did a seven months trip around Australia and he knew every night for seven months where he would be.

Berni: See, this is why they drive me nuts. Can you believe that? Every night for seven months. Do they every kind of deviate and party and have fun.

Keith: They allow time. They might allow three days to actually deviate.

Berni: Okay. Looking forward to meeting them next week. Keith, it's been great talking to you today.

Keith: Thanks Berni.